

OFFICIAL SCHOOL DISTRICT, CTE & UNIVERSITY VENDOR RATE SHEET

Derrick Spruill, MBA — Speaking & Student Workbook Rates

Teen Entrepreneurship • 10,000-Interview Hiring-Table Lab • Career Readiness & Commencement Keynotes

All single-campus packages sit **under the $5,000 single-quote P-Card / PO threshold** for rapid school & CTE Perkins V approval.

Code	Program Package (Day, After-School & Evening)	Format & Deliverables	Honorarium	All-In w/ Books*
HS-101	**Single Lab or CTE Keynote** (45–60 Min)	1 Assembly or CTE/DECA Lab + Printable Handouts	$950	$1,495 (50 Books)
HS-202	**Half-Day Career & Hiring Lab** (Up to 3 Hrs)	1 Auditorium Keynote + 2 CTE / Senior Breakouts	$1,750	$2,750 (100 Books)
HS-303	**Full-Day Campus Residency** (Up to 4 Periods)	Up to 4 Bell Periods + Career Center Q&A & Signing	$2,750	$3,950 (125 Books)
CU-401	**College / University Career Lab** (60–75 Min)	21-Question Hiring-Table Lab for Career Ctrs / FYE	$1,500	$2,195 (60 Books)
CU-501	**Commencement / District PD** (Keynote + VIP)	Graduation, Convocation, or Division-Wide CTE PD	$3,500	$4,850 (125 Books)
VR-099	**Virtual Live Classroom Lab** (30–45 Min)	Live Zoom / Google Meet Q&A + Interview Drill	$395	FREE w/ 50+ Books

***Book-Line Budget Flexibility (NIGP 71510 / 71512):** Student bundles feature *Right Now, I'm Right Where I'm Supposed to Be* (152-page Paperback + 21-Question Hiring-Table Workbook, ISBN 978-1-965896-96-9, $16.99 retail; standalone packs 10–49 @ $13.99, 50–99 @ $12.99, 100+ @ $11.99) and may be mixed with *Becoming A Notary* or *Quick & Easy Solutions*. Schools with Instructional Material funds may allocate costs across Workshop (92441/92460) and Publication (71510/71512) object codes.

Local & Regional Travel Policy: $0 travel fee within 50 miles of Herndon, VA (all Loudoun, Fairfax, Prince William, Arlington, Alexandria & DMV schools). Beyond 50 miles: IRS mileage ($0.725/mi round-trip) + $225/night hotel if early arrival requires overnight lodging—**100% waived when 2–3 schools in the same division schedule consecutive days**.

FINANCE OFFICE & BOOKKEEPER QUICK-REFERENCE (READY FOR IMMEDIATE PO OR VISA P-CARD)

• **Registered Vendor:** Magnificent Workz Business Solutions Inc. • **Entity:** C-Corporation • **Federal EIN:** 83-2148960
• **Remittance Address:** 13554 Virginia Randolph Ave, Ste 202, Herndon, VA 20171 • **Signed W-9 & VA COV Sub W-9 Available Instantly**
• **Procurement Portals:** Commonwealth of Virginia **eVA** (NIGP 92441, 92460, 71510, 71512, 78570) • Loudoun / LCPS **Oracle iSupplier** (715, 785, 924)
• **Payment Methods:** School VISA P-Card (Instant Online Checkout), School / District Purchase Order (Net 30), ACH, or Booster/Activity Check
• **Book Online or Request Formal Written Quote: https://www.notaryknowledge.com/right-now • 1-571-446-0322 • Derrick@DerrickSpruill.com**